

SALES & GOAL-SETTING TRAINER · SPEAKER

Anwar Barayil

Sales is a career worth choosing. Taught from **27 years** at Gillette, P&G and Etisalat, and **20 years** running his own businesses.

8.5/10
Overall event, 24 MBA students

96%
Want to learn selling skills

27 yrs
Gillette · P&G · Etisalat

Chennai
Home base

Sessions

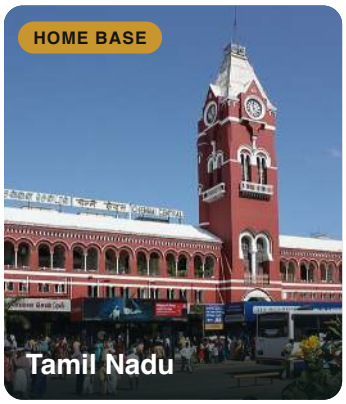


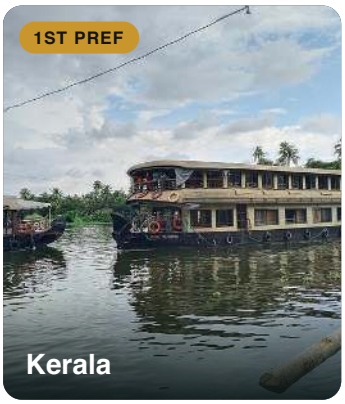


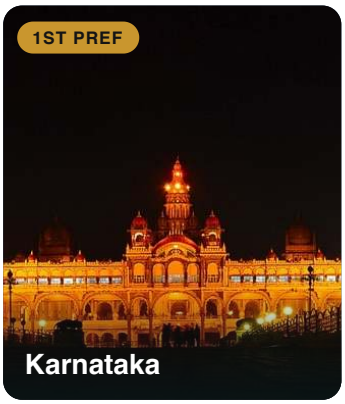


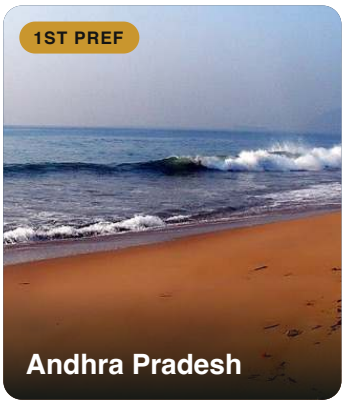


South India first









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Full profile, deck & videos

VERIFIED FEEDBACK · SAFI INSTITUTE OF ADVANCED STUDY, CALICUT · 2 NOVEMBER 2026

How 24 students scored it

Clarity of speech	8.6
Overall event	8.5
Satisfaction	8.3
Sales as a career	8.2
Body language	8.2
Goal setting	8.1

What they will do next

Want selling skills	96%
Willing to pay	88%
Open to sales career	79%
Would recommend	75%

In their words

"He shared nothing from books. It's from his personal experience."
✓ Jaseela V · MBA

"The session was great. I got clarity on sales as a career."
✓ Shan Omar · MBA

"Good event, clear presentation, and a valuable learning experience."
✓ Shamila PP · MBA

"100 percent perfect one, and gets motivation."
✓ Ameeq Aqfal M · MBA

Fifty years of sales, from clerk to owner

1977–87	1987–2005	2005–2025	2026 →
Etisalat, Dubai	Transmed → Gillette	Entrepreneur	Trainer
Shipping clerk	Van salesman	1 → 10 mattress outlets	Chennai
Sales clerk	Unit manager	Kerala + TN distribution	
Outdoor sales exec	Area Sales Mgr, KSA	Garment export · chemical import	
Asst supervisor	Sales Training Mgr, ME		
	Trade Marketing Mgr, ME		









Scores from the institute's feedback form, 24 responses, scale 1 to 10. Landmark photos: Wikimedia Commons (CC BY / CC BY-SA / FAL), credits on the website.

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